



Maratha Vidya Prasarak Samaj's
Karmaveer Shantarambapu Kondaji Wavare
Arts, Science and Commerce College, CIDCO, Nashik
Uttamnagar, Nashik- 422 008 (Maharashtra)

Affiliated to Savitribai Phule Pune University Id. No. PU/NS/ASC/047/1993
AISHE C-42086 NAAC Re-accredited 'A' Grade (III Cycle 2017-22, CGPA 3.20)
Best College Award of Savitribai Phule Pune University Pune in 2009-10 and 2021-22

Programme
Outcomes (PO's)

Internal Quality Assurance Cell

Programme
Specific Outcomes
(PSO's)

Course Outcomes
(CO's)

Syllabus: 2013 Pattern





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Principal

Prof. (Dr) S. K. Kushare
 M.Sc., Ph. D.

Programme Outcome (PO's), Programme Specific Outcome (PSO's), Course Outcome (CO's)

Department: Commerce

Syllabus: 2013 Pattern

Programme and Courses

Sr. No.	Name of the Programme	Year of introduction of programme	Duration of introduction of Programme
1	B.Com. <ul style="list-style-type: none"> • Business Administration • Cost & Works Accounting • Marketing Management 	1993	3 Years

Programme Specific Outcome (B.Com)

Sr. No.	Programme Specific Outcome ((B.Com))
PSO 1	Students will demonstrate progressive affective domain development of values, the role of accounting in society and business.
PSO 2	Students will learn relevant financial accounting career skills, applying both quantitative and qualitative knowledge to their future careers in business
PSO 3	Students will learn relevant managerial accounting career skills, applying both quantitative and qualitative knowledge to their future careers in business
PSO 4	Leaners will gain thorough systematic and subject skills within various disciplines of commerce, business, accounting, economics, finance, auditing and marketing

Course Outcome (B. Com)

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
FYB CO M	1363	Organizational Skill Development - I	CO 1: Students will be able to understand the conceptual clarity on meaning of Modern Office, internal and external factors of an office environment. CO 2: Students will be able to understand the conceptual clarity on the meaning of Scientific office management

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			and understanding various techniques for scientific management. CO 3: Students will be able to understand the technical skills and Critical analysis skills. CO 4: Students will be able for the development of Technical and Analytical abilities
	1223	Business Environment & Entrepreneurship Development	CO 1: To make the students aware about the Business Environment. CO 2: To create entrepreneurial awareness among students, CO 3: To motivate students to make their mind set for taking up entrepreneurship as career.
FYB .COM	1253	Marketing and Salesmanship	CO 1: To understand marketing philosophy CO 2: To Create awareness about market and marketing CO 3: To Establish link between commerce/Business and marketing CO 4: To Understand the basic concept of marketing
		Computer Concepts and Application	CO 1: To make the students familiar with Computer environment. CO 2: To make the students familiar with the basics of Operating System and business communication tools. CO 3: To make the students familiar with basics of Network, Internet and related concepts.
	1343	Banking and Finance	CO 1: To provide knowledge of fundamentals of Banking CO 2: To create awareness about various banking concepts CO 3: To conceptualize banking operations CO 2: To clarify micro economic concepts CO 3: To analyze and interpret charts and graphs CO 4: To understand basic theories, concepts of micro economics and their application
	1123	Financial	CO 1: To impart knowledge of basic accounting concepts

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
		Accounting	<p>CO 2: To create awareness about application of these concepts in business world</p> <p>CO 3: To impart skills regarding Computerised Accounting</p> <p>CO 4: To impart knowledge regarding finalization of accounts of various establishments</p>
SY B CO M	2121	Corporate Accounting	CO 1: To impart knowledge regarding finalization of accounts of various establishments
			CO 2: To develop understanding among the students on the difference between commencement and incorporation of a company and the accounting treatment for transactions during the two phases
			CO 3: To update the students with knowledge for preparation of final accounts of a company as per Schedule III of the Companies Act 2013 To empower to students with skills to interpret the financial statements in simple and summarized manner for effective decision making process.
			CO 4: To acquaint the student with knowledge about various Concepts , Objectives and applicability of some important accounting standards associated with to corporate accounting.
			CO 5 To develop understanding among the students on the difference between commencement and incorporation of a company and the accounting treatment for transactions during the two phases:
	2111	Business Communication	CO 1: To understand the concept, process and importance of communication.
			CO 2: To acquire and develop good communication skills requisite for business correspondence.
			CO 3: To develop awareness regarding new trends in business communication
			CO 4: To provide knowledge of various media of communication.
			CO 5: To develop business communication skills through the application and exercises.
2151	Corporat	CO 1: To develop general awareness of Elements of	

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
		e Law	<p>Company Law among the students.</p> <p>CO 2: To understand the Companies, Act 2013 and its provisions.</p> <p>CO 3: To have a comprehensive understanding about the existing 27 law on formation of new company in India</p> <p>CO 4:To acquaint the students on e-commerce, E governance and e-filing mechanism relating to Companies.</p> <p>CO 5: To create awareness among the students about legal environment relating to the company law</p>
	2251	Cost Accounting	<p>CO 1 : To Impart The Knowledge Of:</p> <ol style="list-style-type: none"> 1. Basic Cost concepts, 2. Elements of cost. 3. Ascertainment of Material and Labour Cost.
	2141	Business Management	<p>CO 1: To provide basic knowledge and understanding about various concepts of Business Management</p> <p>CO 2: To help the students to develop cognizance of the importance of management principles.</p> <p>CO 3: To provide an understanding about various functions of management</p> <p>CO 4: To provide them tools and techniques to be used in the performance of the managerial job.</p>
	2211	Business Administration - I	<p>CO 1: To provide basic knowledge about various forms of business organizations</p> <p>CO 2:To acquaint the students about business environment and its implications thereon.</p> <p>CO 3:To understand the concept of Business To understand the various perspectives to business</p> <p>CO 4: To know the various functions of Business Administration</p>
TY B.COM	3151	Auditing and Taxation	<p>CO 1: To acquaint themselves about the concept and principles of Auditing, Audit process, Assurance Standards, Tax Audit, and Audit of computerized Systems.</p> <p>CO 2: To get knowledge about preparation of Audit</p>

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			report. CO 3: To understand the basic concepts and to acquire knowledge about Computation of Income, Submission of Income Tax 28 Return, Advance Tax, and Tax deducted at Source, Tax Collection Authorities under the Income Tax Act, 1961
	3111	Business Regulatory Framwork	CO 1: To acquaint students with the basic concepts, terms & provisions of Mercantile and Business Laws CO 2: To develop the awareness among the students regarding these laws affecting business, trade and commerce.
	3121	Advance Accountin g	CO 1: To impart the knowledge of various accounting concepts CO 2: To instill the knowledge about accounting procedures, methods and techniques. CO 3:To acquaint them with practical approach to accounts writing by using software package
	251	Advanced Cost Accounting	CO 1: To impart knowledge regarding costing techniques. CO 2 : To provide training as regards concepts, procedures and legal Provisions of cost audit
	3211	Business Administration - II	CO 1: To acquaint the students with basic concepts & functions of HRD and nature of Marketing functions of a business enterprise. CO 2: To . Concept and Importance. Performance Appraisal Process. Methods and Techniques. CO 3: Merits and limitations of performance appraisal
	3213	Business Administration - III	CO 1: To acquaint the students with the basic concepts in finance and production functions of a business enterprise. Shares, Debentures, Public Deposits, Ploughing back of profits, Loans from Bank and Financial Institutions, Trade creditors, Installment credit etc.

Y. S. Jale
HOD, Commerce

P. S. Jale
IQAC Coordinator



K. S. Jale
Principal
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Syllabus: 2019 Pattern





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Programme Specific Outcome (B.Com)

Sr. No.	Programme Specific Outcome (B.Com)
PSO 1	To understand the various financial and commercial concepts
PSO 2	To analyse the commercial and managerial behaviour in Practice.
PSO 3	To prepare the computerized financial statements of organisation.
PSO 4	To perform the duties and responsibilities of an employee.
PSO 5	To enhance the skills required for entrepreneurship.

Course Outcome (B.Com)

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
FYB.Com Sem I	112	Financial Accounting – I	CO 1: To understand the basic concepts of financial Accounting in business world.
			CO 2: To understand and apply the process of piecemeal distribution of cash after dissolution of partnership firm.
			CO 3: To understand and apply the process of piecemeal distribution of cash after dissolution of partnership firm.

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			CO 4: To impart the skill of GST Registration process.
	114A	Business Mathematics and Statistics	CO 1: To understand the basic concepts in Finance and Business Mathematics and Statistics. CO 2: To familiar with application of Statistics and Mathematics in Business CO3: To understand basic concepts in Statistics CO 4: To acquire elementary statistical method for analysis of data.
	114B	Computer Concepts and Applications	CO1: To familiar with Computer environment, network, and internet. CO2: To understand basics of operating system and business communication tools. CO3: To acquire application of internet in commerce CO4: To aware about e-commerce and M-Commerce
	116C	Marketing and Salesmanship	CO1: To understand basic concepts in Marketing CO2: To understand the basic knowledge of Market segmentation, Marketing Mix, Product & Product Mix CO3: To implement knowledge in practicality by enhancing their skills in the field of Marketing
	115B	Banking and Finance	CO1: To understand knowledge of fundamentals of banking CO 2: To aware various banking concepts. CO3: To understand banking operation
	116E	Business Environment and Entrepreneurship	CO1: To understand the concept of Business Environment and its aspects CO2: To make students aware about the Business Environment issues and problems of Growth CO3: To examine personality competencies most common to majority of successful entrepreneurs and to show how these competencies can be developed or acquired

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			CO4: To understand the difference between Entrepreneurial and non-Entrepreneurial behaviour
	115A	Organizational Skill Development	CO1: To introduce the students to the emerging changes in the modern office environment CO2: To develop the conceptual, analytical, technical and managerial skills of student's efficient office organization and records management CO3: To develop the organizational skills of students CO4: To develop technical skills among the students for designing and developing effective means to manage records, consistency and efficiency of work flow in the administrative section of an organization CO5: To develop employability skills among the students
FY B.COM Sem ii	112	Financial Accounting – I	CO1: To understanding the meaning of Computerized Accounting system. CO2: To get the knowledge about various software's used in accounting. CO3: To prepare the final account of charitable trust. CO4: To identify the tangible and intangible asset. CO5: To get the knowledge of Lease and maintain the books of Royalty.
	124A	Business Mathematics and Statistics	CO1: To introduce the basic concepts in Finance and Business Mathematics and Statistics CO2: To familiar the students with applications of Statistics and Mathematics in Business CO3: To acquaint students with some basic concepts in Statistics. CO4: To learn some elementary statistical methods for analysis of data.

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			CO5: The main outcome of this course is that the students are able to analyse the data by using some elementary statistical methods
	124B	Computer Concepts and Applications	CO1: To understand the concepts of E-Commerce tools, E- Marketing. CO2: To application of EPS, M-Commerce
	126C	Marketing and Salesmanship	CO1: To introduce the concept of Salesmanship. CO2: To give insight about various techniques required for the salesman. CO3: To inculcate the importance of Rural Marketing. CO4: To acquaint the students with recent trends in marketing and social media marketing.
	125B	Banking and Finance	CO1: To develop the working capability of students in banking sector CO2: To Make the Students aware of Banking Business and practices. CO3: To enlighten the students regarding the new concepts introduced in the banking system.
	126E	Business Environment and Entrepreneurship	CO1: Understanding the difference between entrepreneurial and non-entrepreneurial personality, CO2: Providing knowledge and significance of entrepreneurship Skill-Realising role of entrepreneurship in economy CO3: Gaining knowledge of various institutions promoting entrepreneurship Skill-Acquaintance with these institutions CO4: Getting inspiration from the entrepreneurs Skill-Developing entrepreneurial personality by getting inspiration from the entrepreneurs
	125A	Organizational Skill Development	CO1: To imbibe among the students the qualities of a good manager and develop the necessary skill sets CO2: To develop the technical skills of the students to keep up with the technological advancements and digitalization

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			CO3: To develop the communication skills of students and introducing them to the latest tools in communication
			CO4: To develop writing, presentation, interpersonal skills of the students for effective formal corporate reporting.
			CO5: To educate the students on the recent trends in communication technology and tools of office automation
SYB.CO M III	231	Business Communi cation	CO 1: To understand the concept, process and importance of communication
			CO 2: To acquire and develop good communication skills requisite for business correspondence
			CO 3: To develop awareness regarding new trends in business communication.
			CO 4: To provide knowledge of various media of communication.
			CO 5: To develop business communication skills through the application and exercises.
	235	Corpora te Account ing	CO 1: To acquaint the student with knowledge about various Concepts, Objectives and applicability of some important accounting standards associated with to corporate accounting
			CO 2: To develop understanding among the students on the difference between commencement and incorporation of a company and the accounting treatment for transactions during the two phases.
			CO 3: To update the students with knowledge for preparation of final accounts of a company as per Schedule III of the Companies Act 2013
			CO 4: To empower to students with skills to interpret the financial statements in simple and summarized manner for effective decision-making process.
	234	Business Management	CO1: To provide basic knowledge and understanding about various concepts of Business Management.
			CO 2: To help the students to develop

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			cognizance of the importance of management principles.
			CO 3: To provide an understanding about various functions of management.
			CO 4: To provide them tools and techniques to be used in the performance of the managerial job
	235	Elements of Corporate Law	CO 1: To develop general awareness of Elements of Company Law among the students
			CO 2: To understand the Companies Act 2013 and its provisions.
			CO 3: To have a comprehensive understanding about the existing law on formation of new company in India.
			CO 4: To create awareness among the students about legal environment relating to the company law.
			CO 5: To acquaint the students on e-commerce, E governance and e-filing mechanism relating to Companies
	236A	Business Administration	CO 1: To provide basic knowledge about various forms of business organizations
			CO 2: To acquaint the students about business environment and its implications there on.
			CO 3: To make them aware about the recent trends in business
	236E	Cost and Works Accounting – I	CO 1: To know and understand the basic concepts of Cost Accounting.
			CO 2: To get the idea of elements of cost and classification of costs.
			CO 3 To prepare the cost sheet for particular product for a specific period.
			CO4: To know the purchase process of an organisation.
			CO 5: To apply the methods of inventory control.
	236H	Marketing Management	CO 1: To introduce the concept of Marketing Management.
			CO 2: To give the students the basic knowledge of Marketing Management to be a successful modern marketer.

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			CO 3: To inculcate knowledge of various aspects of marketing management through practical approach
			CO 4: To interpret the issues in marketing and their solutions by using relevant theories of marketing management
SYB.COM SEM VI	241	Business Communication	CO 1: To understand the concept, process and importance of communication.
			CO2: To acquire and develop good communication skills requisite for business Correspondence.
			CO 3: To develop awareness regarding new trends in business communication.
			CO 4: To provide knowledge of various media of communication.
			CO 5: To develop business communication skills through the application and exercises.
	242	Corporate Accounting	CO 1: To acquaint the student with knowledge about various Concepts, Objectives and applicability of some important accounting standards associated with to corporate accounting.
			CO 2: To develop understanding among the students on the difference between commencement and incorporation of a company and the accounting treatment for transactions during the two phases.
			CO 3: To update the students with knowledge for preparation of final accounts of a company as per Schedule III of the Companies Act 2013
			CO 4: To empower to students with skills to interpret the financial statements in simple and summarized manner for effective decision-making process.
	244	Business Management	CO 1: Students will get an idea about the basic motivational tools used in the field of management.
			CO 2: Students will get an idea about how leadership influences organizational success.
			CO 3: Students will understand the significance

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			of coordination and control in modern business management
			CO 4: Students will come across various emerging trends in management.
	245	Elements of Corporate Law	CO 1: To develop general awareness among the students about management of company
			CO 2: To have a comprehensive understanding about Key managerial Personnel of company and their role in Company administration.
			CO3: To acquaint the students about E Governance and E Filing under the Companies Act, 2013.
			CO 4: To equip the students about the various meetings of Companies and their importance.
			CO 5: To make students capable of becoming good human resource of the corporate sector.
	246A	Business Administration	CO 1: To develop a better understanding of the legal compliances in business
			CO 2: To understand the term productivity and its importance in business administration
			CO 3: To develop an understanding of the various forms of liasoning required in business administration
			CO 4: Getting acquainted with the growth strategies of business
	246E	Cost and Works Accounting – II	CO 1: To identify and understand the documents required in purchase and store departments.
			CO 2: To get the knowledge of preparation of store ledger.
			CO 3: To calculate the Labour cost by time and piece rate method.
			CO 4: To get the idea of Labour turnover, job analysis and job evaluation.
			CO 5: To understand the meaning of just in time, Computer aided manufacturing and enterprise resource planning.
TYB Com SEM V	351	Business Regulatory Frame Work	CO 1: To acquaint students with the basic concepts, terms & provisions of Mercantile and Business Laws
			CO 2: To develop the awareness among the


Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			students regarding these laws affecting business, trade and commerce.
	352	Advanced Accounting	CO 1: To impart the knowledge of various accounting concepts CO 2: To inculcate the knowledge about accounting procedures, methods and techniques CO 3: To acquaint them with practical approach to accounts writing by using software package.
	354	Auditing and Taxation	CO 1: To acquaint themselves about the concept and principles of Auditing, Audit process, Assurance Standards, Tax Audit, and Audit of computerized Systems CO 2: To get knowledge about preparation of Audit report CO 3: To understand the basic concepts and to acquire knowledge about Computation of Income, Submission of Income Tax Return, Advance Tax, and Tax deducted at Source, Tax Collection Authorities under the Income Tax Act, 1961
	355A	Business Administration II	CO 1: To acquaint the students with basic concepts & functions of HRD and nature of Marketing functions of a business enterprise.
	355E	Cost and Works Accounting II	CO 1: To understand the accounting process of overheads. CO 2: To analyses the overhead cost in cost of production. CO 3: To calculate the primary and secondary distribution of overheads. CO 4: To apply the various methods of costing in production and service industries. CO 5 To apply the process of job costing method:
	355H	Marketing Management II	CO 1: To understand the concept and functioning of marketing planning and sales management CO 2: To know marketing strategies and organization CO3: To inform various facets of marketing with regulatory aspects CO4: To understand marketing in globalize

Class	Subject code	Title	Cos: After successful completion of this course, student will be able to
			scenario
	366A	Business Administration III	CO1: To acquaint the students with the basic concepts in finance and production functions of a business enterprise
	366E	Cost and Works Accounting III	CO 1: To impart knowledge regarding costing techniques. CO 2: To provide training as regards concepts, procedures and legal Provisions of cost audit.
	366H	Marketing Management III	CO 1: To know detailing of Marketing Research CO 2: To understand the role Brand and Distribution Management in marketing CO 3: To inform about Marketing and Economic envelopment CO 4: To Know of the importance of control on marketing activities


HOD, Commerce


IQAC Coordinator




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